

Pasco Hernando Community College Scoring Sheet for Written Proposals <b>RFP #11-03 Energy Performance Contracting Services</b>				
Criteria	Possible Points	ConEdison	Siemens	Trane US
Qualifications and capability	20	18.00	15.25	18.63
Experience and expertise	20	17.13	14.75	18.63
Technical approach	10	8.50	7.88	9.25
Performance contracting approach	10	8.38	8.00	9.00
Site specific approach	20	15.75	15.13	18.75
Cost and pricing	20	18.50	17.50	15.00
<b>TOTALS</b>	<b>100</b>	<b>86.25</b>	<b>78.50</b>	<b>89.25</b>